

WHAT HAS CALIFORNIA GRAIN & FEED ASSOCIATION *done for us lately?*

California Grain and Feed Association (CGFA) continues efforts of promoting and supporting our industry's interests and we are committed to ensure the ongoing prosperity of our industry. CGFA works on finding solutions for every challenge and looks for opportunities that would benefit all members. CGFA is a strong united voice, together we educate and communicate legislative and regulatory issues affecting the grain & feed industry and take action when required to protect the interests of the industry. This document provides a few examples of areas that CGFA has tackled in 2022 and 2023.

Government
Advocacy

Education

Networking

CGFA PROVIDES RESOURCES

To Tackle Problems that Impact Our Industry.

In-Use Locomotive Regulation

The California Grain and Feed Association (CGFA) worked cooperatively with the California Air Resources Board (CARB) staff and Board members on their proposed "In-use Locomotive Regulation." The goal of the proposed "In-use Locomotive Regulation" is to reduce criteria pollutants, toxic air contaminants, and greenhouse gas emissions for locomotives. The proposed regulation will include line haul and switcher locomotives. In the Fall of 2022, the CGFA invited CARB's internal leads to tour two grain and feed operations. The opportunity educated CARB staff on the unique way CGFA members receive and offload grain into their facilities. CARB staff asked several questions on the specific locomotive engines, the process for grain and feed operations, and logistical questions on each facility. In furtherance of the tour, CARB staff welcomed the opportunity to meet with CGFA members via Zoom to participate in a discussion of the proposed regulation. As a result, several members from CGFA participated, voiced their concerns, and offered to provide CARB with recommendations on the proposed regulation.

CGFA HELPS OUR INDUSTRY

Navigate New Regulations.

Educating Municipalities on Organic Waste

California regulations to encourage recycling of organic matter has created new opportunities and competition for the feed industry. Working with a firm called Diversion Strategies, CGFA worked to educate waste management operations in cities around the state about the continued need and demand for organic waste by the feed industry to ensure these markets are maintained, and enhanced, for our members.

A series of webinars were conducted to make sure that local jurisdictions understand the importance of California's feed business in helping them meet mandates of the new regulations.

More importantly, CGFA informed city governments that every ton of organic waste they divert from the landfill is one ton less feed that needs to be grown. This has a significant impact on the environment and climate change.

The need to continue to educate decision-makers and the public about the positive contributions of the grain and feed industry is important to the future of our businesses



CGFA FINDS SOLUTIONS

To Protect Our Businesses.



Supply Chain Interruptions

CGFA works with members facing supply chain interruptions. From rail issues, breakdowns and backlogs to road closures and washouts due to flooding in California, CGFA staff responds and provides needed assistance. CGFA staff works with CDFA, the Office of Emergency Services (OES) and other agencies to handle problems quickly. Feeding animals in California is the top priority and getting ingredients and supplies to our members in a timely fashion is at the top of the list of member services.

CGFA SPEAKS OUT

On Our Behalf.

It Takes a Network

Your membership in CGFA supports several important initiatives and projects that provide a voice for our industry and are critically important to the future of all our members businesses.

For example, your membership dollars help give a voice to Dr. Frank Mitloehner, of the UC Davis CLEAR Center. Mitloehner, is an effective and tireless advocate for the animal agriculture industry as they battle negative publicity surrounding their role in climate change. No one is doing a better job of getting this important information out to the public than Dr. Mitloehner.

Other important organizations CGFA supports or engages with include: Animal Agriculture Alliance, CDFA Commercial Feed Regulatory Program; CDFA Secretary's Feed Inspection Advisory Board, National Grain & Feed Association (NGFA) and American Feed Industry Association (AFIA).

Additionally, CGFA regularly meets with federal and state regulators and legislators to represent your businesses and the important contributions you make to feed the world.

WHERE TO GO

For Answers, Help or Input?

BOARD OF DIRECTORS

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CGFA COMMITTEES

Government Relations Committee
Chair **Bill Adams, IWP, a Denali Company**
Bill.Adams@denaliwater.com

Monitors and develops positions on legislation impacting the grain & feed industry, reviews political candidates and PAC funding, communicates with legislators. A goal of this committee is to build strong, working relationships with potential and current elected leaders.

Grain, Feed and Ingredients Committee
Chair, **John Austel, NuWest Milling**
jaustel@nuwestmilling.com

Serves as the forum on topics related to the production, delivery and marketing of grain, feed and feed ingredients. The committee deals with issues including but not limited to feed safety, quality, transportation and is the liaison with CDFA, FDA and USDA.

Workforce Committee
Chair, **Randy Hultgren, Associated Feed & Supply**
rhultgren@associatedfeed.com

Serves as the forum on topics related to our workforce. The committee deals with issues including but not limited to worker health and safety, workforce development, training, wage orders, hours of service, industry-wide recruitment and retention.

Environmental Committee
Chair **David Isen, IWP, a Denali Company**
David.Isen@denaliwater.com

Serves as the forum on topics related to state environmental policy and regulation. The committee deals with issues including but not limited to state mobile and stationary source regulation, CARB, state-wide and regional water quality regulation, California Cap & Trade and monitor and cooperate with GEAPS, AFIA and NGFA.

STAFF

Day-to-day operations and administration of CGFA is provide by Ag Association Management Services, Inc. Working on behalf of the association are many staff members, below are two first points of contact:

Chris Zanobini, Chief Executive Officer
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Donna Boggs, Associate Director
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BENEFITS OF BELONGING TO

California Grain & Feed Association

State and Federal Legislative and Regulatory Representation



- Lobbyist and Regulatory Experts on Staff
- Member of Ag Lobbying Coalition
- Formal Board Support and Opposition to State Legislation
- Industry Advocacy Before Legislature and Local, State, and Federal Gov. Agencies
- Official Written Comment to Local, State, and Federal Regulations
- Staffing and Participation at State Dept. Industry Advisory Boards

Regular Communication Regarding Issues That Affect Your Business



- Weekly Electronic Newsletter, Conveyor Currents
- Email Blasts to Members on Specific and Time-Sensitive Issues
- Reminders Regarding State and Federal Regulatory Milestones and Deadlines
- Active Social Media Presence (e.g. Facebook, Twitter, Instagram, etc.)

Finding Solutions and Protecting Our Businesses



- Grassroot Legislative Reform (e.g. Dairy Lien Law Change and Development of Dairy Feed Lien Packets for Members)
- Protecting and Representing Yours and Your Customers' Business Needs (e.g. Coalition, Study Group & Committee Participation re: VFD, FSMA, Organic Testing)
- Member Cost Saving Group Programs (e.g. Business Insurance)
- Member Real-World Training Opportunities (e.g. Crisis Management Training and Tools)
- Member Cost-Effective Group Environmental Compliance Programs (e.g. Storm Water Reporting)

Member Resources



- Pacific Southwest Directory
- Daily Market Review
- Dairy Feed Lien Handbook
- Credit Manual

Networking and Outreach Opportunities



- Annual Convention
- Grain & Feed Industry Conference
- California Animal Nutrition Conference
- District Meetings
- Educational Meetings and Safety Workshops
- Facility Tours to Expose Elected Officials to Key Regulatory Personnel to our Businesses

CGFA Career Center



- The Go-To Resource to Connect You with Qualified Candidates
- Easy to Use for Posting Jobs and Candidate Resumes
- Marketed to Candidates at California's Ag Universities
- Recently Expanded to Broaden Job Network