

Grain & Feed Industry Conference

The Basic Nuts and Bolts of Why We Do What We Do In Making Feed

WHAT

An Educational Program Presented by the California Grain & Feed Association

WHEN

January 10-12, 2023

WHERE

Embassy Suites on Monterey Bay



cgfa.org/events.html

CALIFORNIA
**GRAIN
& FEED**
ASSOCIATION

2023 GRAIN & FEED INDUSTRY CONFERENCE

SCHEDULE AT A GLANCE

The Grain & Feed Industry Conference is an annual two-day educational event that is planned and coordinated by the California Grain & Feed Association. The basic purpose of the conference is to provide mill managers and key employees of grain handling and feed manufacturing operations a unique educational program consisting of both managerial and technical information specific to the industry. Rather than presenting abstract and theoretical concepts, the Grain & Feed Industry Conference emphasizes practical skills and techniques that are of direct and immediate benefit to the participants. The conference is an extensive educational program. Because many of the participants who attend the GFIC do not attend the CGFA Annual Convention, the conference provides an opportunity to network with others in the industry. The GFIC also gives the association the opportunity to showcase some of the current programs and activities of CGFA. In addition to the educational components, the networking opportunities and the exhibits are important elements of the Grain & Feed Industry Conference.

TUESDAY ~ JANUARY 10TH

5:30 pm-7:30 pm **Early Registration and Welcome Reception**

WEDNESDAY ~ JANUARY 11TH

8:00 am-8:15 am **Welcome & Student Introductions by Chair Geoff Holland, Foster Farms**

8:15 am-10:15 am **What is “Professional Development” and Why Is It So Important?**

In a competitive economy, above all, the quality and performance of the leaders determine the success of a business, indeed, they determine its survival. The quality and performance of its leaders is the only effective advantage an enterprise in a competitive economy can have. Leaders are the dynamic, life giving element in every business. Without their leadership the resources of production remain resources and never become production. The truth is, many people aren't investing in their career development. Less than one-third of employees say they do anything to upgrade or improve their current skill set. In today's session, we will discuss proven methods for effective Professional Development.

- o **Marty Jakosa, Management Consultant/Certified Professional Coach**

10:15 am-10:30 am **Refreshment Break**

10:30 am-11:15 am **General Safety Culture in the Workplace**

The commitment to safety and engagement from management and all the employees goes a long way in ensuring the success of any safety program. Feed mills require top safety for both employee safety and feed quality, the goal is to protect employees and the food supply. No matter how carefully an employee safety program or preventive control program is crafted, it is only effective when it is followed.

- o **Randy Hultgren, Associated Feed & Supply**

11:15 am **CGFA President Address by: Matt Creighton, J.D. Heiskell & Co.**

11:20 am-11:55 am **Who We Feed and The Commodities & By-Products We Use in California**

This presentation is an overview of all the animals we feed in California, along with a look at the commodities and by-products used in making feed for the industry.

- o **Panelists: KC Gutenberger, Cathryn McCandless, and Jenna Leal, California Dept. Food & Agriculture, Matt Creighton, J.D. Heiskell & Co. and Peter Hanlon, Hanlon Trading**

12:00 noon-1:00 pm **Group Luncheon & Networking**

1:15 pm-2:15 pm **Technical Session**

- o **Engineer Product Flow, Dry Products and Ingredient Handling: by Carrie Hartford, P.E. MBA, Jenike & Johanson, Inc.**

Material flow problems play a significant role in the reduction of productivity in the plants that handle powders and materials. This presentation will provide insight on common material flow problems and the steps to take to troubleshoot and overcome those handling problems or to avoid them in the first place when designing a new plant.

- o **Mixing: by Pat Leuer, Scott Equipment Company**

Batch mixing is the most commonly used mixing technology, providing precise control of mix quality, flexibility of production and often times lower installation and operation costs. With a batch mixing system, all ingredients are loaded into the mixer together, mixed homogeneously and then ejected in a single lot, or batch.

- o **Conditioning Prior to Pelleting: by Scott Anderson, California Pellet Mill (CPM)**

Pelleting factors that affect conditioning including: particle size, ingredients, retention time, steam and conditioner adjustments.

WEDNESDAY ~ JANUARY 11TH *continued...*

2:15 pm-2:40 pm

Refreshment Break

2:40 pm-4:00 pm

What's New in Technology Session

Don't miss this series of vendors who will each give a description on a new idea and/or technology that will help you in your business. These presenters will be part of the table top exhibits where attendees can hear one on one and in more detail about their products.

o **Beta Raven - Steve Buehne**

Beta Raven is a major U.S. manufacturer of scaling and automation systems. Beta Raven offers over 30 years of cutting-edge development in process automation, scale manufacturing, and liquid control.

o **Easy Automation - Scott Herron**

Easy Automation have fully integrated solutions – equipment and facility technology – working together to provide customers with the efficiency, connectivity, and data analysis needed through IT systems, nutrition software and common accounting systems.

o **Repete Corp. - James Ramey**

Repete Corporation is a leading global provider of Automated Control Systems for feed mills, animal nutrition manufacturing, and process plants.

o **WEM - Pete Ensch**

WEM Automation has been dedicated to automating animal nutrition facilities throughout the world. By efficiently managing all processes equipment maximizes productivity, minimizes labor, and increases product quality.

4:30 pm-7:00 pm

Table Top Exhibits and Group Reception

7:00 pm-10:00 pm

Group Dinner Buffet and Corn Hole Tournament With Prizes For All Levels

THURSDAY ~ JANUARY 12TH

Moderator: Vice Chair, Brian Alves, Alves Equipment Co.

8:00 am-9:30 am

Mill Maintenance Program

This group of presenters will share insights on applications - the how & why of mill maintenance. Periodical inspection and mechanical maintenance of machines and equipment used in feed production processes are crucial for preventing possible breakdowns. A mechanical failure may stop the production for an unpredictable period of time. The maintenance of all machinery and their parts directly affects the capacity and the feed quality of the facility.

o **Gear Boxes and Electric Motors - Steve Zsembik, Dodge**

o **Boilers - Tyson MacDonald, RF MacDonald Co.**

o **Bucket Elevator Service - Dean Wedekind, DuraPlas/Maxi-Lift Inc.**

o **Drags, Augers and Conveyors - Jesse Moran, Screw Conveyor Corp.**

9:30 am-10:30 am

Emergency Response in the Feed Mill Panel

Garry Pinheiro, Elite Silo Cleaning Inc., Geoff Holland, Foster Farms and Industry Experts

Understanding the many hazards in grain and feed mill facilities as well as preparing to manage a fire situation involving grain dust which is critically important.

10:30 am-11:30 am

Learning Team Activity for Incident Reporting

In this highly interactive presentation, you will participate in critical safety training. Art will take you through the documentation to determine: where an incident happened, what happened, who submitted the report, describing the incident and the physical/environmental factors. Everyone will take home a sample template to use at their facility. Art's motto in safety training is, "we don't follow, we lead."

o **Arturo Trejo, Foster Farms**

11:30 am

Closing - Grand Prize and Golden Bucket Award Winner Announced

12:00 pm

Golf at Pacific Grove Municipal Course

2:00 pm

Sporting Clays Experience at Coyote Valley in Morgan Hill

***Questions? Call the CGFA Office
(916) 441-2272***



OTHER CONFERENCE INFORMATION

REGISTRATION

Registration forms need to be completed and returned to the CGFA office no later than January 3, 2023. Please be advised that due to guarantees and commitments that CGFA must make to the hotel, full registration refunds can only be made prior to January 3, 2023. An on-line GFIC micro site with all the details and on-line registration and sponsorship information is available on the CGFA website. www.cgfa.org/events or call (916) 441-2272.



TABLE TOPS

The table tops exhibits and reception will be held in the exhibitor's hall. Sponsoring companies will have display spaces set up with sales literature and representatives available to answer questions and share information. Exhibitors are required to register for the conference. The exhibit hall will be open on Wednesday evening from 4:30 pm until after dinner.

GOLDEN BUCKET AWARD

The coveted "GBA" could be engraved with your company name on it and proudly displayed at your place of business for the remainder of 2023. To enter is simple: submit the details of an idea or describe a project that has been implemented at your mill that either improved efficiency, productivity or safety to CGFA and all entrants will have a chance to show their project at the GFIC. Please include the need for this particular project, how it came up and the details of implementation and the outcome. Photographs are encouraged. This prestigious award will be given to the company whose new innovation to improve productivity at their feed mill wins the popular vote at the 2023 GFIC. The winner will also receive a \$100.00 gift card!

STUDENT SPONSORSHIP MEMORIAL

This special fund, established in memory of John Gonsalves, continues to sponsor student attendance at the GFIC. If you would like to contribute to the memorial fund there is a line item on the registration form. Students are encouraged to come and learn more about intern programs and opportunities available in the feed industry.

GOLF Anyone!

If you are interested in golfing with a group of industry folks after the GFIC simply sign up on the registration form. We will play at the Pacific Grove Golf Course from 12:00 pm / 4:30 pm on Thursday afternoon.

SPORTING CLAYS Anyone!

If you are interested in going to the Coyote Valley Sporting Clays facility located in Morgan Hill with a group of industry folks after the GFIC simply sign up on the registration form. Coyote Valley Sporting Clays will provide all equipment and instructions about the activity from 2:00 pm / 4:30 pm on Thursday afternoon.

EMBASSY SUITES HOTEL

The Embassy Suites Hotel gives you more than just a place to sleep. A group block of rooms has been reserved for the California Grain & Feed Association GFIC participants at a rate of \$184.00 per night; single/double occupancy. Please call the hotel directly at (800) 559-4308 or (831) 393-1115. The Embassy Suites is located at 1441 Canyon Del Rey, Seaside, CA 93955. Hotel reservations must be made by **DECEMBER 27th** in order to receive the group rate or until the group block is full, whichever comes first. **MAKE YOUR RESERVATIONS EARLY!** A link is available on the CGFA Website "Events" page at www.cgfa.org. Our CGFA personalized group web page address is:

<https://www.hilton.com/en/book/reservation/rooms/?ctyhocn=MRYESES&arrivalDate=2023-01-10&departureDate=2023-01-12&groupCode=GFI&room1NumAdults=1&cid=OM%2CWW%2CHILTONLINK%2CE>

2023 Grain & Feed Industry Conference Planning Committee

Our thanks to the following CGFA members and their companies for the generous gift of their time and expertise:

Chair, Geoff Holland, Foster Farms
Barbara Alley, NuWest Milling
Scott Herron, Easy-Automation
Luke Vieira, Associated Feed & Supply

Vice Chair, Brian Alves, Alves Equipment Co.
Stan Dillon, Western Milling LLC
Ryan Crow, Foster Farms Turkey Division
Ty Fahey, Harris Ranch Beef

John Rocha, Foster Farms
Craig Hamilton, DPI Global
Justin Grider, A.L. Gilbert Co.
Denise Holmes, Foster Farms