

WHAT HAS CALIFORNIA GRAIN & FEED ASSOCIATION *done for us lately?*

The past couple of years have been challenging for us all. Fortunately, the California Grain and Feed Association continues to work on behalf of our industry members to find solutions for every challenge and look for opportunities wherever they might exist. This document provides a few examples of how CGFA has helped us during the trying times of 2021 and 2022.

Government
Advocacy

Education

Networking

CGFA PROVIDES RESOURCES To Tackle Problems that Impact Our Industry.

Navigating COVID

Since the pandemic began, your staff at CGFA has offered resources and assistance to keep California grain and feed businesses informed about emerging COVID emergency regulations in each county; continuously updated members on Cal OSHA requirements and stepped up to represent our interests with state regulators and the Governor's office to make sure your businesses were protected as part of the essential agriculture industry.



CGFA HELPS OUR INDUSTRY

Navigate New Regulations.

Educating Municipalities on Organic Waste

Recently implemented California regulations to encourage recycling of organic matter is creating new opportunities and competition for the feed industry. Working with a firm called Diversion Strategies, CGFA worked to educate waste management operations in cities around the state about the continued need and demand for organic waste by the feed industry to ensure these markets are maintained, and enhanced, for our members.

A series of webinars were conducted to make sure that local jurisdictions understand the importance of California's feed business in helping them meet mandates of the new regulations.

More importantly, CGFA informed cities governments that every ton of organic waste they divert from the landfill is one ton less feed that needs to be grown. This has a significant impact on the environment and climate change.

The need to educate decision-makers and the public about the positive contributions of the grain and feed industry will continue to be important to the future of our businesses.



CGFA FINDS SOLUTIONS

To Protect Our Businesses.



Permit Expiration Has Far Reaching Consequences

CGFA is currently working to assist one of our members to reinstate a permit that allows them to dredge oyster shell from the San Francisco Bay. Reinstating this permit is a complex issue involving 9 different regulatory agencies and has created a severe shortage of an important component used by several CGFA members in feed for egg-laying hens.

This activity is a great illustration of how CGFA can jump in to find solutions when the need arises.

CGFA SPEAKS OUT On Our Behalf.

It Takes a Network

Your membership in CGFA supports several important initiatives and projects that provide a voice for our industry and are critically important to the future of all our members businesses.

For example, your membership dollars help give a voice to Dr. Frank Mitloehner, of the UC Davis CLEAR Center. Mitloehner, is an effective and tireless advocate for the animal agriculture industry as they battle negative publicity surrounding their role in climate change. No one is doing a better job of getting this important information out to the public than Dr. Mitloehner.

Other important organizations CGFA supports or engages with include: Animal Agriculture Alliance, CDFA Commercial Feed Regulatory Program; CDFA Feed Inspection Advisory Board, National Grain & Feed Association (NGFA) and American Feed Industry Association (AFIA).

Additionally, CGFA regularly meets with federal and state regulators and legislators to represent your businesses and the important contributions you make to feed the world.

WHERE TO GO

For Answers, Help or Input?

BOARD OF DIRECTORS

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CGFA COMMITTEES

Government Relations Committee
Chair Bill Adams, Imperial Western Products
badams@iwpusa.com

Monitors and develops positions on legislation impacting the grain & feed industry, reviews political candidates and PAC funding, communicates with legislators. A goal of this committee is to build strong, working relationships with potential and current elected leaders.

Grain, Feed and Ingredients Committee
Chair, John Austel, NuWest Milling
jaustel@nuwestmilling.com

Serves as a forum on topics related to the production, delivery and marketing of grain, feed and feed ingredients. The committee deals with issues including but not limited to feed safety, quality, transportation and is the liaison with CDFA, FDA and USDA.

Workforce Committee
Chair, Randy Hultgren, Associated Feed & Supply
rhultgren@associatedfeed.com

Serves as a forum on topics related to our workforce. The committee deals with issues including but not limited to worker health and safety, workforce development, training, wage orders, hours of service, industry-wide recruitment and retention.

Environmental Committee
Chair David Isen, Imperial Western Products
disen@iwpusa.com

Serves as a forum on topics related to state environmental policy and regulation. The committee deals with issues including but not limited to state mobile and stationary source regulations, CARB, state-wide and regional water quality regulation, California Cap & Trade and monitor and cooperate with GEAPS, AFIA and NGFA.

STAFF

Day-to-day operations and administration of CGFA is provide by Ag Association Management Services, Inc. Working on behalf of the association are many staff members, below are two first points of contact:

Chris Zanobini, Chief Executive Officer
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Donna Boggs, Associate Director
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BENEFITS OF BELONGING TO California Grain & Feed Association

State and Federal Legislative and Regulatory Representation



- Lobbyist and Regulatory Experts on Staff
- Member of Ag Lobbying Coalition
- Formal Board Support and Opposition to State Legislation
- Industry Advocacy Before Legislature and Local, State, and Federal Gov. Agencies
- Official Written Comment to Local, State, and Federal Regulations
- Staffing and Participation at State Dept. Industry Advisory Boards

Regular Communication Regarding Issues That Affect Your Business



- Weekly Electronic Newsletter, Conveyor Currents
- Email Blasts to Members on Specific and Time-Sensitive Issues
- Reminders Regarding State and Federal Regulatory Milestones and Deadlines
- Active Social Media Presence (e.g. Facebook, Twitter, Instagram, etc.)

Finding Solutions and Protecting Our Businesses



- Grassroot Legislative Reform (e.g. Dairy Lien Law Change and Development of Dairy Feed Lien Packets for Members)
- Protecting and Representing Yours and Your Customers' Business Needs (e.g. Coalition, Study Group & Committee Participation re: VFD, FSMA, Organic Testing)
- Member Cost Saving Group Programs (e.g. Business Insurance)
- Member Real-World Training Opportunities (e.g. Crisis Management Training and Tools)
- Member Cost-Effective Group Environmental Compliance Programs (e.g. Storm Water Reporting)

Member Resources



- Pacific Southwest Directory
- Daily Market Review
- Dairy Feed Lien Handbook
- Credit Manual

Networking and Outreach Opportunities



- Annual Convention
- Grain & Feed Industry Conference
- California Animal Nutrition Conference
- District Meetings
- Educational Meetings and Safety Workshops
- Facility Tours to Expose Elected Officials to our Businesses

CGFA Career Center



- The Go-To Resource to Connect You with Qualified Candidates
- Easy to Use for Posting Jobs and Candidate Resumes
- Marketed to Candidates at California's Ag Universities
- Recently Expanded to Broaden Job Network